

Consultant profile

Hannes Gessoni, MSc.

Contact us
A-9020 Klagenfurt, Görzer Allee 22F
+43 (0) 650 / 43 77 664
hannes.gessoni@consiglio.at
consiglio.at
LinkedIn: Hannes Gessoni

Consulting areas
Leadership - Development
Organizational development
Change management
Crisis management
Mediation C Conflict management
Supervision C Coaching

Working languages
German - mother tongue
English - business fluent, level C1

Geography:
EU, Switzerland, Liechtenstein

Industry experience
Plant engineering, automotive, construction industry, public authorities, education, biotech, retail, finance, franchise, health, wholesale, IT, logistics, petrochemicals, pharmaceuticals, system catering, telecommunications

Business licenses
Management consultancy
Psychosocial counseling

Type of company
Sole proprietorship
in network cooperations



Consultant profile

Hannes Gessoni, MSc.

Background and experience

Hannes Gessoni (born 1970) is a long-standing business coach and organizational developer based in Klagenfurt. He is the owner of Consiglio (founded in 2005), a consultancy specializing in leadership, organizational development and change management.

Prior to that, he was Business Development Manager and Change Manager in an international IT group with work locations in the USA, UK and AT.

He has co-founded several companies, including the Nussbaum Dementia Competence Center and 'Neuer Handlungsspielraum', a consultancy network in Vienna and Klagenfurt. He is also a scientific advisor to the Digital Society in Vienna and a founding member of the PE-C (people experience community) in Villach.

Consulting approach

Gessoni is known for his pragmatic, understandable and honest consulting approach. He uses plain language instead of superficial 'consultant speak' and prefers solid process support to standardized consulting templates.

At a time when many organizations talk about agility and sustainability but often only make superficial changes, Gessoni offers in-depth and honest discussions on these topics. His understanding of his profession does not end with PowerPoint presentations. He also provides shirt-sleeved support during implementation.

Customer feedback and strengths

Clients value Gessoni for his ability to think outside the box and relevant questions that often lead to deep insights. He is praised for his calm and unobtrusive style and his ability to communicate complex topics in a clear, concise and understandable way. Client testimonials emphasize how Gessoni's impulses and strategies openly address both potentials and challenges, resulting in significant improvements.

Academic activities

He taught change management and leadership at the University of Klagenfurt (M/O/T) and has held extensive teaching positions at various universities. He was head of the Master's program in Digital Transformation Management at the Carinthia University of Applied Sciences, where he also held an endowed professorship. His academic training includes courses in psychosocial counselling and legal informatics as well as numerous further training courses in areas such as organizational development and complexity management.

Typical scenarios

Leadership development: support in developing effective leadership skills and strategies. Gessoni works closely with leaders strengthen their skills and prepare them for current challenges. He promotes authentic leadership and emotional intelligence.

Organizational development: Supporting companies during far-reaching organizational changes and transformation processes. Gessoni helps companies to rethink and optimize their structures and processes in order to become more flexible and competitive. This includes the development of change management strategies and their implementation.

Change management: implementing change and supporting companies through disruptive phases. In times of uncertainty and rapid change, Gessoni supports companies in adapting and transforming successfully. He offers practical solutions and accompanies the entire change process.

Crisis management: support in times of uncertainty and instability to find effective solutions. Gessoni helps companies to overcome crises and emerge stronger. He develops crisis strategies and offers practical tools and methods for crisis management.

Mediation and conflict management: mediation in conflict situations and development of viable solutions. Gessoni acts as a neutral mediator and helps to resolve conflicts teams or between departments. His aim is to find win-win solutions and improve the working atmosphere.

Supervision and coaching: Individual coaching for managers and teams to master personal and professional challenges. Gessoni offers customized coaching programs that are tailored to the specific needs and goals of clients. He attaches great importance to personal development and sustainable success.