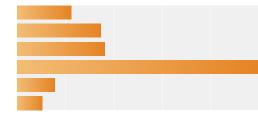


Hannes Gessoni

TRANSFORMATION / value-based **DISSEMINATION / market-oriented** CONTACT / client-oriented REALIZATION / action-oriented DEVELOPMENT / product-oriented ANALYSIS / resource-oriented



MY COOPERATION PROFILE

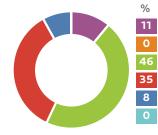
MY TALENT PROFILE

situationally FLEXIBLE in larger ORGANIZATIONS in NETWORKS in supportive COMMUNITIES PARTNERSHIP with a second person autonomous and INDEPENDENT

MY PREFERRED TEAM ROLE

"TEAM PLAYER", present, cooperative, process-oriented

MY POWERBASE* (which organizational forces I support)



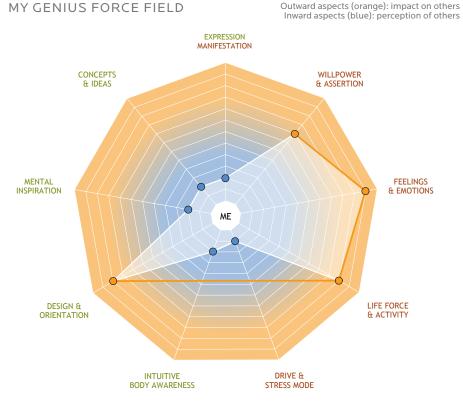
11 Strengthening MANAGEMENT and ADMINISTRATION COMPETITIVE EDGE and MARKET SUCCESS Target-oriented PLANNING and RESOURCE MANAGEMENT Promoting COMMUNICATION and INTERACTION 8 MAINTAINING sustainability of structure Providing impetus for INNOVATION and CHANGE

*) The Powerbase shows my unconscious impact on an organization.

MY LEADERSHIP STYLE CONSENSUAL / convincing MY MOTIVATION MY PERSPECTIVE

ENSURING SAFETY WITH INTELLIGENCE TAKING EVERYTHING PERSONALLY

MY GENIUS FORCE FIELD



MY SPECIFIC TALENTS AND SKILLS

- > COOPERATIVE CREATIVE POWER
- > INFLUENCE BY OVERVIEW
- > CREATIVE POWER & ATTITUDE
- > BUILDING RELATIONSHIPS & TRUST
- > SENSE OF COMMUNITY & NEGOTIATING SKILL